WHY EXPORTING WORKS

BENEFITS OF EXPORTING

- U.S. companies that export GROW FASTER than non-exporting companies
- Exporting provides companies with a DIVERSIFIED SALES base and INCREASES IN PRODUCTIVITY
- Grow Your Bottom Line: Companies that EXPORT are 17% MORE PROFITABLE than those that don’t

COMPETITIVE ADVANTAGES

- 40 MILES FROM LA & LONG BEACH SEAPORTS
- 3 MAJOR AIRPORTS
- 3 MAJOR INTERSTATE HIGHWAYS
- 2 MAJOR RAILWAYS

MANUFACTURING

Manufacturing

Primary Metals $1.6B+
Computer & Electronic Products $1.4B+
Transportation Equipment $1B+
Machinery (except electrical) $600M+
All Others $5.6B+

MSA EXPORTS BY INDUSTRY

Source: U.S. Department of Commerce

SAN BERNARDINO MSA TOTAL EXPORT DOLLAR AMOUNT = $10.2B+

Source: U.S. Department of Commerce
TESTIMONIALS

“BEING IN SAN BERNARDINO COUNTY ALLOWS US TO BE MORE COMPETITIVE DUE TO THE COST SAVINGS OF BEING IN AN AFFORDABLE GEOGRAPHIC LOCATION.”

LARRY MITCHELL JR, OPERATIONS MANAGER, MITCO INDUSTRIES

“THE BIGGEST ADVANTAGE OF BEING IN SAN BERNARDINO COUNTY IS ALLOWING US TO HAVE ACCESS TO THE ENTIRE NATION. BEING IN CALIFORNIA GIVES US THE CAPABILITY FOR SPEEDY DELIVERY TO ALL OUR CLIENTS ON THE WEST COAST.”

JENNIFER KRAMER, PUBLIC RELATIONS/COMMUNICATIONS MANAGER, MAPEI GROUP

TOP 5 EXPORT MARKETS FOR SAN BERNARDINO COUNTY MSA

1. MEXICO $1.5 B+
2. CANADA $1.2 B+
3. CHINA $900 M+
4. JAPAN $600 M+
5. VIETNAM $200 M+
ALL OTHERS $5.8 B+

Source: U.S. Commercial Service

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